

I NEED YOU TO JUMP!

“Ninety-five percent of American leaders say the right thing. Only five percent actually do it.”

How do we get employees to work better and smarter with a true commitment to their jobs? It takes more than traditional appraisals, threats of job loss, raises and other incentives. The need to achieve must come from the performers themselves and you can learn to instill this drive in them. Great leadership helps this.

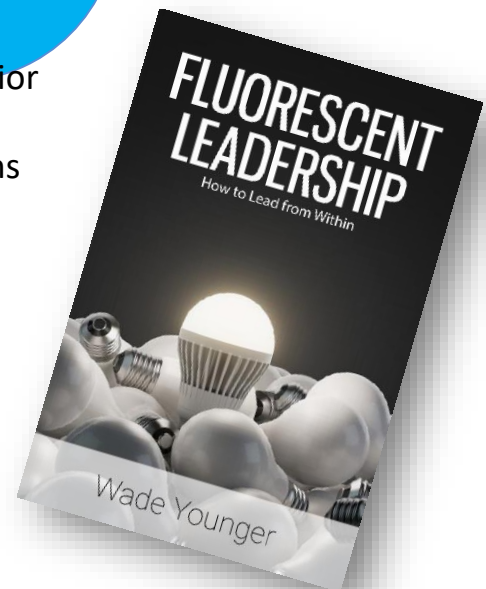


In the **“I Need You to Jump!”** session you will discover how to create a self-driven workplace. Get a clear understanding of what drives high achievement. Discover how to build and coach self-starters. How to put the drive to succeed back in the hands of your staff. You’ll gain insight into what drives you and your staff to succeed...so you can turn this knowledge into positive action.

“I Need You to Jump” will help you:

- Gain insight into what motivates individuals to want to succeed
- Build interpersonal and communication skills
- Develop the skills that resolve team problems and reward behavior
- Become a high-achieving coach for your team
- Foster a workplace where people are motivated by ethical actions
- Understand the complexity of motivation
- Know the difference between Motivators and De-motivators
- Recognize the impact of ethics, personality, and temperaments
- Build a managerial style that successfully challenges people

This course comes with the companion book “*Fluorescent Leadership*.”



“Wade delivered energy with every story he shared”

-Sue Lynch - Goddard Enterprises, LTD