

VICE VERSA

Learn why successful work relationships help build successful careers! In today's volatile and challenging business environment, you have to build successful work relationships and interact with people in a positive way to achieve your organizational goals. Now you can discover the basic competencies critical to solid work relationships—and career success.



The first step in building better work relationships is to become aware of the differences among people—and to be willing to accept these differences as a positive force within an organization. And it all starts with you. This seminar will prepare you to create better work relationships by becoming a “conscious communicator.” You’ll return to work better able to build constructive and beneficial work relationships by learning how to analyze situations and consciously select and use productive communication strategies.

How You Will Benefit from Vice Versa

- Build better rapport and gain the trust of your colleagues
- Discover the basic competencies critical to solid work relationships
- Develop flexibility in actions, thoughts and feelings
- Avoid mistakes that may result from misinterpreting others
- Influence and motivate others to first-rate performance
- Build your self-esteem as you discover a new self-awareness
- Identify strengths, weaknesses and opportunities
- Understand values, beliefs, attitudes and perceptual processes
- Understand emotions and how they translate into intelligence
- Master the keys to excellent communication
- Learn to observe, listen, analyze, plan, and communicate

This course comes with the companion book “*Vice Versa*.”



**"On point, on target, on time.
Wade was just great!"**
**-Hensely Sobers - Central Bank
of Barbados**